



Location: Indian Wells (325)

Property Types: All Residential Prop - All Properties - All Properties

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

Bedrooms: 0 - No Limit

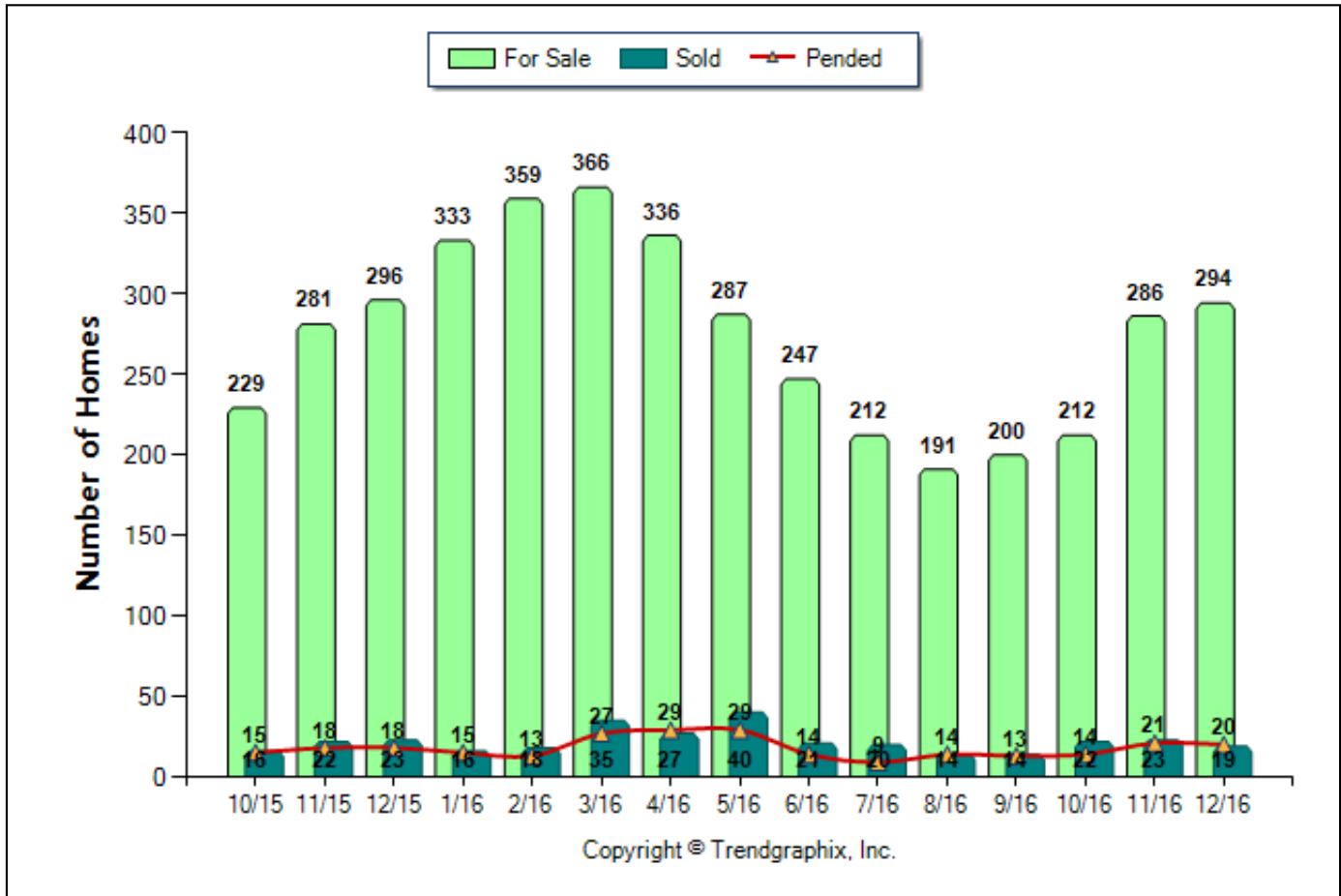
Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

## Number of Homes For Sale vs. Sold vs. Pended (Oct. 2015 - Dec. 2016)

Prepared for you by: Joy Farenden (760) 702-4657



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Dec. 16	Nov. 16	% Change	Dec. 16	Dec. 15	% Change	Oct. 16 to Dec. 16	Oct. 15 to Dec. 15	% Change
For Sale	294	286	2.8% ▲	294	296	0.7% ▼	792	806	-1.7% ▼
Sold	19	23	-17.4% ▼	19	23	-17.4% ▼	64	61	4.9% ▲
Pended	20	21	-4.8% ▼	20	18	11.1% ▲	55	51	7.8% ▲

Date	10/15	11/15	12/15	1/16	2/16	3/16	4/16	5/16	6/16	7/16	8/16	9/16	10/16	11/16	12/16
For Sale	229	281	296	333	359	366	336	287	247	212	191	200	212	286	294
New Listing	84	94	51	96	70	66	40	35	40	34	27	50	65	97	58
Sold	16	22	23	16	18	35	27	40	21	20	14	14	22	23	19
Pended	15	18	18	15	13	27	29	29	14	9	14	13	14	21	20
Months of Inventory (Closed Sales)	14.3	12.8	12.9	20.8	19.9	10.5	12.4	7.2	11.8	10.6	13.6	14.3	9.6	12.4	15.5
Months of Inventory (Pended Sales)	15.3	15.6	16.4	22.2	27.6	13.6	11.6	9.9	17.6	23.6	13.6	15.4	15.1	13.6	14.7
Absorption Rate (Closed Sales) %	7	7.8	7.8	4.8	5	9.6	8	13.9	8.5	9.4	7.3	7	10.4	8	6.5
Absorption Rate (Pended Sales) %	6.6	6.4	6.1	4.5	3.6	7.4	8.6	10.1	5.7	4.2	7.3	6.5	6.6	7.3	6.8
Avg. Active Price	1440	1696	1519	1486	1478	1509	1505	1526	1360	1323	1361	1240	1299	1550	1525
Avg. Sold Price	767	685	569	741	928	800	903	790	774	1177	1130	629	866	694	818
Avg. Sq. Ft. Price (Sold)	273	251	237	251	302	267	276	283	247	371	326	218	268	269	285
Sold/List Diff. %	87	93	94	96	96	96	82	93	92	89	92	98	93	93	93
Sold/Orig LP Diff. %	85	88	92	94	95	90	77	89	85	87	83	97	92	92	91
Days on Market	141	160	119	153	118	150	133	116	160	153	141	96	132	119	103
Median	516	586	450	511	763	635	645	620	784	861	828	558	585	540	635

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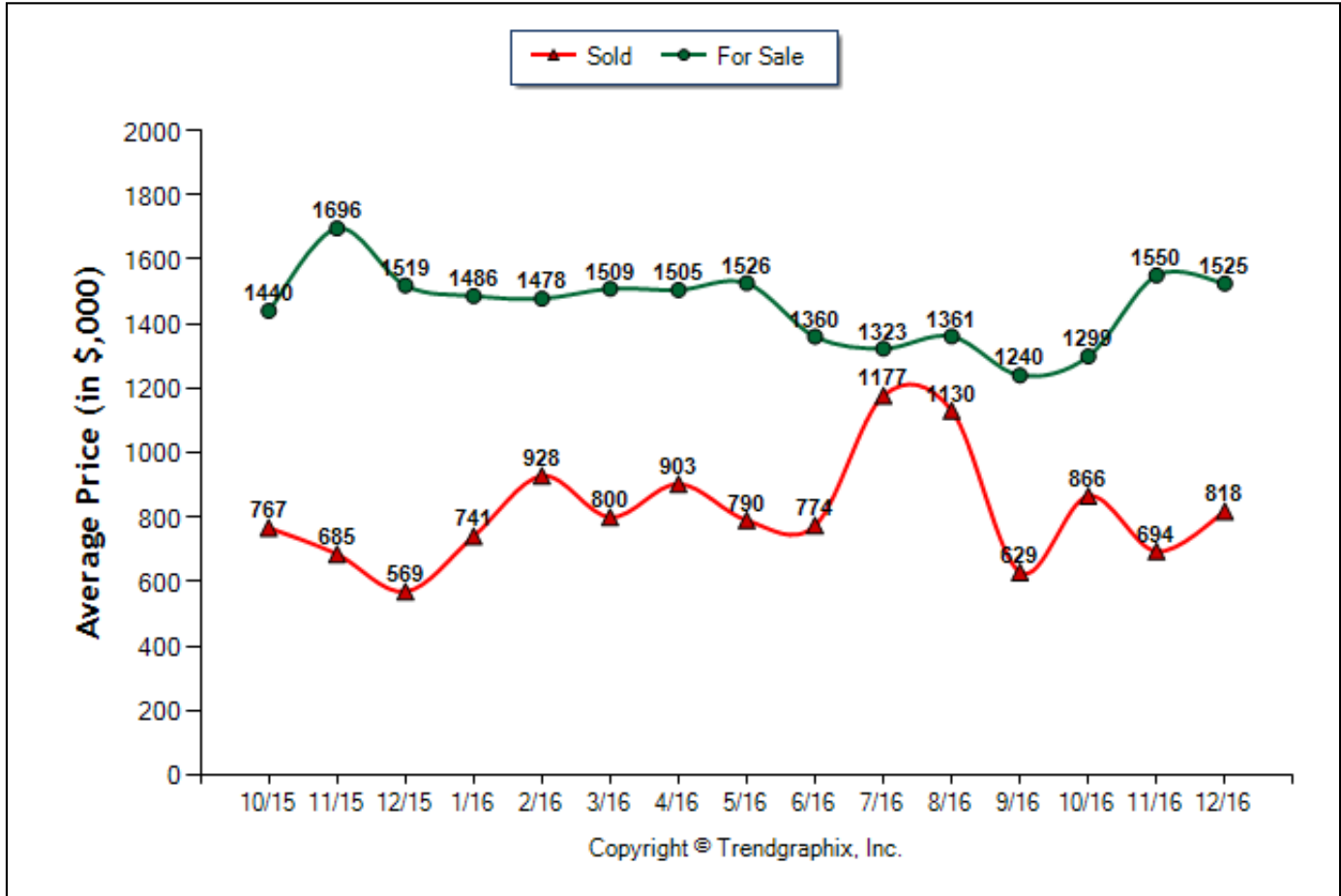
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**Average Price of For Sale and Sold (Oct. 2015 - Dec. 2016)**

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Avg. Active Price	1525	1550	-1.6% ▼	1525	1519	0.4% ▲	1474	1558	-5.4% ▼
Avg. Sold Price	818	694	17.9% ▲	818	569	43.8% ▲	790	663	19.2% ▲

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